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## INDRAPRASTHA GAS LIMITED

(A Joint Venture of GAIL (India) Ltd., BPCL & Govt. of NCT of Delhi)

ND/IGL/CS/UFRQ1/2016-2017

August 22, 2016

The Manager  
Dept. of Corporate Services  
Bombay Stock Exchange Ltd.  
Rotunda Building, 1<sup>st</sup> Floor  
Dalal Street  
Mumbai – 400 001

Listing Department  
National Stock Exchange of India Ltd.  
Exchange Plaza, Bandra Kurla Complex  
Bandra (E)  
Mumbai – 400 051

**Sub : Performance indicators**

Dear Sir/ Madam,

Please find enclosed herewith Performance indicators to be shared with analysts / institutional investors in respect of Unaudited Financial Results for the quarter ended June 30, 2016.

This is for your information and record.

Thanking You,

Yours sincerely,

(S.K. Jain)  
Company Secretary & Compliance Officer

Encl.: As above

### **Performance of IGL in Q1 of FY17**

During Q1 of FY17, CNG sales volume has increased by 10%. There is increase in PNG sales to industrial/commercial segment by 6% during the quarter. PNG domestic segment has also shown a growth of 12% as compared to the same quarter previous year. The NG segment has shown a remarkable increase of 41% in current quarter as compared to the same quarter previous year. Overall PNG sales volumes have increased by 17% over Q1 of FY16. On an overall basis there is 13% growth in sales volume during this quarter over the corresponding quarter of FY16.

Total gross sales value during this quarter is Rs. 995 crores against Rs. 992 crores, showing a growth of 0.3%. Product wise, CNG recorded sales of Rs. 793 crores, showing a growth of 5% and PNG recorded sales of Rs. 202 crores showing a decline of 16%. The lower growth in sales turnover is due to reduction in selling prices of both CNG and PNG in view of lower input gas cost.

The Company's Profit after tax for this quarter is Rs. 147.72 crores over the PAT of Rs. 102.32 crores shown in the first quarter of 2015-16. The PAT is higher in the current quarter in view of higher sales volumes/realizations, reduction in interest cost and higher other income over first quarter of 2015-16 which had witnessed negative growth in terms of PAT.

The earning per share has been Rs. 10.57 per share during this quarter against Rs. 7.32 in the first quarter of 2015-16.

The above results are standalone results for IGL only. IGL has 50% stake in CUGL and MNGL each. The combined profit of both the entities for Q1 2016-17 is approx. Rs. 34 crores. (IGL Share is Rs. 17 crores).

The Company has adopted Indian Accounting Standards ("Ind AS") from 1 April, 2016 and accordingly the financial results have been prepared in accordance with the same.



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	Q1 FY16	Q1 FY17	% increase
<b>Sales Volume:</b>			
CNG - million Kgs	202	222	10
<b>PNG:</b>			
Industrial/Commercial - million SCM	38	40	6
Domestic - million SCM	20	23	12
NG – million SCM	21	30	41
Total-PNG- million SCM	79	93	17
Total - million SCM	349	395	13
Total mmscm per day	3.83	4.34	13
<b>Sales Value:</b>			
CNG -Rs. /Crores	752	793	5
PNG –Rs./Crores	240	202	(-)15
Total -Rs. /Crores	992	995	0.3
<b>Profit after Tax -Rs. /Crores</b>			
	102.32	147.72	44



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