

**EOI Reference: IGL/EOI/MRU/22.01.2021**  
**Expression of Interest for CNG Mobile Refueling Unit**

Sr. No.	Query/ Clarification	Requirement as per EOI/ IGL Reply	Clause/ Para/ Section
1	Can we dispense CNG in vehicle (ie car / bus) on roadside through MRU or is it only for dispensing CNG in stationary machinery. ( like generators and other non movable machinery)	<p>Successful applicant has to utilize its MRU for dispensing CNG to Transport Vehicles ONLY within the authorized GA of Indraprastha Gas Limited, for which successful bidder is authorized. Successful applicant shall have to inform Indraprastha Gas Limited, CNG control room, the location of its MRU in advance prior to every change in location. MRU to be GPS &amp; Geo fencing technology enabled, along with providing the access to Indraprastha Gas Limited to be ensured by successful applicant.</p> <p>Yes all CNG registered vehicles with valid compliance plate</p>	As per Other terms & Conditions point "C" page 6 of EOI
2	Is any local authority approval shall be needed if we place MRU on a vacant plot & start selling CNG.	It will be the responsibility of the successful applicant to obtain all the applicable statutory approvals such as PESO, concerned Central Government Authorities/ State Government Authorities /District Administration or any other approval depending on the area of operation and subsequent statutory compliances including tax compliances, if any.	As per Applicant scope 2(ii) page 3 of EOI
3	What capacity of commercial vehicle shall one has to purchase ? And what shall be the capacity of CNG transported on same .	<p>Capacity to be workout by Applicant</p> <p>MRU should consist of following items</p> <ol style="list-style-type: none"> <li>PESO approved CNG Cylinder Cascades.</li> <li>Provision for dispensing CNG at 200 bar to the Automobiles/Vehicles at all the times.</li> <li>Dispensing arrangement with individual arm at 15Kg/min flow (Minimum).</li> </ol>	As per Concept point 3 (a) page 2 of EOI

4	EOI submission date extension till 9 <sup>th</sup> March 2021 which can provide us an opportunity for possible participation. At the same time, we request you to relax Eligibility Criteria which will allow more domestic & Start-Up participation.	Last date of Submission initially extended till 09.03.2021 & then till 23.03.2021  Only Companies (Registered under Companies Act), Partnership Firms, Proprietorship Firms, Societies (Registered under Societies Registration Act) and Individuals can apply. Individual applicant must Graduate or Equivalent (examination conducted by a University).	As per Eligibility Criteria General, Technical Criteria & financial Criteria page 3-4 of EOI
5	To allow startups to participate in the same (without technical and financial criteria).	Only Companies (Registered under Companies Act), Partnership Firms, Proprietorship Firms, Societies (Registered under Societies Registration Act) and Individuals can apply. Individual applicant must Graduate or Equivalent (examination conducted by a University).	As per Eligibility Criteria General, Technical Criteria & financial Criteria page 3-4 of EOI
6	I have land which fulfill all requirement to setup CNG Pump. So please provide details how to apply for same.	Not in line with EOI IGL/EOI/MRU/22.01.2021	
7	The bidder should be manufacturer or its authorized dealer.	Technical Criteria: Applicant must be: i. Either Manufacturer/Supplier/Operator of CNG Mobile Refueling Unit in India ii. Or having at least ONE (1) year on-ground practical experience in the field of CNG Stations forecourt management. iii. Or having at least ONE (1) year on-ground practical experience in the field of transportation/retail/storage of hydrocarbons or any other flammable material. Note: Applicant has to clearly mention the relevant experience and submit the requisite documentary proof of meeting technical criteria.	As per Eligibility Criteria; Technical Criteria (i) & page 4 of EOI
8	Security Deposit of Rs.25 Lacs should be removed since, we will invest in MRU and we have to make advance payments for CNG etc., so this clause is extra burden on the supplier.	Security Deposit of Rs. 25 Lakhs shall be deposited to Indraprastha Gas Limited before commencement of operations against default with respect to agreed Terms & Conditions. Security Deposit submitted is liable to be forfeited in case of any violation of the Terms & Conditions of the Agreement at the discretion of Indraprastha Gas Limited.	As per Other terms & Conditions point "i" page 6 of EOI

9	<p>As per Financial Criteria point no. VI , net worth statement in the form of affidavit and duly certified by chartered accountant is required. for this requirement we are providing TURN OVER CERTIFICATE in the letter head of chartered accountant and duly stamped and signed by chartered accountant.</p>	<p>Net-worth statement in the form of affidavit and duly certified by Chartered Accountant.</p>	<p>As per Financial Criteria point "vi" page 5 of EOI</p>
10	<p>As per Financial Criteria point no. VII, Credit letter from Scheduled Bank/ Financial Institution ensuring Credit/ Credit worthiness of the applicant along with EOI proposal is required. This certificate should not be required as firstly, we are providing TURN OVER certificate of the company in which turnover of last three years and working capital detail of current year is also given and this certificate is self explanatory about the worthiness of the applicant and secondly, getting this letter from bank is time consuming and bank charges are also so high, so you are requested to remove this point.</p>	<p>Credit letter from Scheduled Bank / Financial Institution ensuring Credit / Credit worthiness of the applicant along with EOI proposal.</p>	<p>As per Financial Criteria point "vii" page 5 of EOI</p>

11	<p>As per Other terms &amp; conditions ( E) point no.( g), IGL can increase or decrease numbers of MRU to be deployed in each district at any time but if we are getting all the approvals for providing MRU on a particular GA, then , if more requirement comes in that GA then first option to deploy more MRU should be given to the L1 bidder. Please consider.</p>	<p>IGL reserves the right to increase or decrease numbers of MRU to be deployed in each district at any time.</p>	<p>As per Other terms &amp; condition point "g" page 6 of EOI</p>
12	<p>MRU refueling should be given preferred time slot for refueling. This should be ensured</p>		<p>To be covered in detailed Agreement between sucessful applicant &amp; IGL</p>
13	<p>Technical Qualification  Either Manufacturer/Supplier/Operat or of CNG Mobile Refueling Unit in India Or having at least ONE (1) year on-ground practical experience in the field of CNG Stations forecourt management, Or having at least ONE (1) year on-ground practical experience in the field of transportation/retail/storage of hydrocarbons or any other flammable material.</p> <p>We Request you to also allow persons/ firms/ companies, who are authorised agents/ dealers/ interested operators of MRU Manufacturer.</p>	<p>Technical Criteria: Applicant must be:  i. Either Manufacturer/Supplier/Operator of CNG Mobile Refueling Unit in India ii. Or having at least ONE (1) year on-ground practical experience in the field of CNG Stations forecourt management. iii. Or having at least ONE (1) year on-ground practical experience in the field of transportation/retail/storage of hydrocarbons or any other flammable material.</p>	<p>As per Eligibility Criteria; Technical Criteria (i) &amp; page 4 of EOI</p>

14	We request you to remove the security deposit, since we are investing in MRU.	Security Deposit of Rs. 25 Lakhs shall be deposited to Indraprastha Gas Limited before commencement of operations against default with respect to agreed Terms & Conditions. Security Deposit submitted is liable to be forfeited in case of any violation of the Terms & Conditions of the Agreement at the discretion of Indraprastha Gas Limited.	As per Other terms & Conditions point "i" page 6 of EOI
15	The Financial Criteria point no. 2 should be removed to give credit worthiness certificates from Banks. Instead of this the networth certificate from CA could be increased to 2 Crs.	Applicant must have Credit worthiness of at least Rs. 2.0 Crores from Scheduled Bank / Financial Institution. Applicant shall be required to submit a letter ensuring Credit / Credit worthiness of the applicant along with EOI proposal.	As per Financial Criteria point "ii" page 4 of EOI
16	As per the other terms and conditions (E) point no. (g), IGL can increase or decrease the MRU should be modified. Since the first bidder will be getting all the initial NOC and approvals for the GA, the first accepted bidder should have a "first right of refusal" for any other more MRU to be deployed in the said GA. The L1 in this tender, should be given preference to deploy more MRU in the concerned GA when the company plans to increase the MRU stations.	IGL reserves the right to increase or decrease numbers of MRU to be deployed in each district at any time.	As per Other terms & condition point "g" page 6 of EOI
17	The MRU, should be given preference of filling at the mother stations of the company.		To be covered in detailed Agreement between sucessful applicant & IGL

18	Will pressure booster added in dispensing CNG.	MRU should consist of following items a. PESO approved CNG Cylinder Cascades. b. Provision for dispensing CNG at 200 bar to the Automobiles/Vehicles at all the times. c. Dispensing arrangement with individual arm at 15Kg/min flow (Minimum).	As per Concept point 3 (b) page 2 of EOI
19	Who will bear expenses of approval such as PESO CENTRAL GOVERNMENT DISTRICT ADMINISTRATION LOCAL BODIES	Applicant Scope (ii) It will be the responsibility of the successful applicant to obtain all the applicable statutory approvals such as PESO, concerned Central Government Authorities/ State Government Authorities /District Administration or any other approval depending on the area of operation and subsequent statutory compliances including tax compliances, if any.	As per Applicant scope (ii) page 3 of EOI