

NOTICE INVITING EXPRESSION OF INTEREST (EOI)

Ref.: IGL/BD/2021/01

Date: 19.03.2021

Supply of New BS VI CNG Buses with Type IV Cylinders

I. EOI Details

IGL invites proposals through Expression of Interest (EOI) from a Single Entity/ Consortium/ Partnership firm/ Company registered under Companies Act 2013 (herein after called APPLICANT) for “Supply of New BS VI CNG Buses with Type IV Cylinders”

Major Timelines & Other details for this EOI

EOI start date	19.03.2021
EOI Download	EOI can be downloaded from www.iglonline.net
Last date & time of submission of EOI	On 09.04.2021 at 10 am
Submission of Signed Stamped EOI	The completely filled, signed and stamped EOI to be posted to VP (BD, CS and Gas Sourcing), IGL Bhawan, R.K. Puram Sec 9, New Delhi -110022 or send the complete scanned copy of the same to iglbdcnp@igl.co.in
Queries	Applicants to note that any queries related with EOI to be submitted online only at Email ID to iglbdcnp@igl.co.in . Queries/clarifications received in any other form are liable to be unanswered. A written reply from the concerned IGL officer will be given on the same ID.

All revisions, clarifications, corrigenda, addenda, time extensions etc., to the EOI will be hosted on www.iglonline.net. APPLICANTS should regularly visit this website to keep themselves updated.

II. Introduction

Indraprastha Gas Limited (IGL) is India’s leading clean energy solution provider. With more than 20 years of its experience, IGL today has a network of more than 12000 km of pipeline for transporting gas to its 572 CNG stations, 1.6 million PNG domestic customers and over 6200 industrial and commercial customers. IGL has a turnover of over US\$ 1 billion and has become the largest CNG distribution company of the country.

The Government of India is looking at a gas-based economy and the focus is to shift to cleaner fuels. With the increasing levels of pollution in India, it has become prudent for everyone to switch to cleaner fuels to curb the problem of ever-increasing pollution levels. CNG, while also being cheaper than other conventional fuels, significantly increases the fuel economy.

CNG Buses are mainly catering to the intra-city transportation network. To expand the network of CNG Buses to inter-city transportation, it is proposed to use Type-IV CNG cylinders on buses. As these cylinders are about 70% lighter than the Type-I CNG cylinders, more cylinders can be added to a bus thereby increasing the range of Bus without increasing its weight bearing capacity.

To promote CNG long haul buses, IGL is exploring to look for Companies who can provide BS VI CNG Buses with Type IV Cylinders.



III. Scope of Applicant-

- The new Buses should be BS VI compliant with Type IV CNG Cylinders (*Standard Floor*) - Buses to ply on Highway/ Interstate routes.
 - To obtain all the applicable statutory approvals/ certifications/ NOCs/ licenses etc. from the Government/ Government recognized agencies that are required for Supply of New BS VI CNG Buses with Type-IV cylinders like, PESO approval, ARAI/ ICAT/ VRDE certification, etc.
 - To provide OEM backed annual maintenance and servicing with warranty of the buses for at least 5 years or up to 8,00,000 kms
 - A tentative initial requirement of 25 number of BS VI compliant CNG Buses with Type IV Cylinders. This could be a mix of the following-
 - Desired variants; sleeper/ non-sleeper/ 3 by 2 seater/ 2 by 2 Seater (All variants with AC & Non- AC)
 - Desired range of the types of BS VI CNG Buses with Type IV Cylinders in one fill-
 - Range: 400-700km
 - Range: 700-1000km
 - Range: Greater than 1000km
 - Mileage & technical specifications of variants of Buses offered by applicant to be mentioned separately
- Note: It is not mandatory to supply all the ranges and variants of Bus mentioned above, Kindly mention variant with corresponding range that can be offered by you

IV. Eligibility Criteria

i. General-

This EOI is limited to a Single Entity/ Consortium/ Partnership firm/ Company registered under companies' act 2013. In case of consortium, the main Applicant must be an Indian Company. For bidding purpose, consortium members can meet the eligibility criteria jointly and any one of the consortium members must have similar work experience related to the area work

ii. Financial-

- The APPLICANT should have achieved a turnover of at least INR 15 Crores during any of the preceding three financial years
- The net worth of Company must be positive for the preceding financial year

iii. Technical-

- The APPLICANT should have relevant experience for minimum of three years in any of the following areas-
 - Manufacturer/ Supplier of either Buses or CNG cylinders
 - OEM authorized Bus Body Builders
- If APPLICANT itself is not having the technology for Supply of New BS VI CNG Buses with Type IV cylinders, they may provide a MoU/ agreement/etc. with an OEM, technology partner etc. for the same
- Specify the clear timelines if-
 - BS VI CNG Bus with Type-IV cylinders is in pipeline and planned to be launched soon
 - BS VI CNG Bus with Type-IV cylinders is awaiting approval from authorizing agencies i.e. ARAI/ICAT/VRDE or any such government authorized agency

V. Following documents need to be submitted along with EOI proposal in support of eligibility:

- i. *Self-attested copy of EOI (along with all amendments/addendums/corrigendum etc. if any) as downloaded from Indraprastha Gas Limited website as acknowledgement of stipulated terms and conditions of EOI
- ii. APPLICANT to submit attachments***Annexure-I and *Annexure A** with true information on the company's letterhead
- iii. **Additional Documents** to be submitted by applicant (In the order mentioned below)
 - a. *Brief profile of the Company
 - b. *Company Registration/ Incorporation certificate
 - c. *Company Pan Card
 - d. * Tie up details with technology firm/ OEM partner/ or any other agency as may be applicable
 - e. CNG Bus Certifications- supporting documents relevant to this
 - f. Any other documents considered relevant for Experience like award of contract, Customer Letter of Recommendation etc.
- iv. **Annexure II containing the Financial Quote:** Applicant has to quote the approx. Lump-sum Ex Showroom Price Rs. /Bus (excluding taxes & duties) with separate OEM backed AMC cost for 5 years (approx.)

Note: i. All the documents marked "*" should be submitted
ii. All documents submitted should be self-attested

VI. Other Terms & Conditions

- i. Finalization of APPLICANTS as mentioned in this EOI Document is an ongoing process as mentioned in the notice inviting EOI, which may be further extended depending on the decision of IGL
- ii. All applications received shall be evaluated against the qualification criteria mentioned in this EOI Document. On evaluation, if applicant is found to have submitted incomplete or ambiguous documents in support of any qualification criteria, a techno-commercial query may be sent to the applicant seeking clarification / required documents in support of the qualification criteria.
- iii. The APPLICANT shall be informed separately by IGL if the documents submitted against qualification criteria are found adequate. APPLICANT to submit application only after verifying their qualification against criteria mentioned in this EOI Document
- iv. IGL reserves the right to discontinue the process at any point of time without assigning any reasons.
- v. IGL has the sole discretion to qualify or accept the EOI and reject the proposal without assigning any reason whatsoever.
- vi. Furthermore, this advertisement confirms neither the right nor an expectation on any party

ANNEXURE – I

FORMAT FOR SUBMISSION OF EOI

(To be printed on letterhead of the APPLICANT)

To,
Indraprastha Gas Limited
IGL Bhawan, Community Centre
R. K. Puram Sec 9, New Delhi - 110022

Dear Sir,

Kind Attention: VP – Business Development, Corporate Strategy and Gas Sourcing

Subject: Submission of Expression of Interest for “Supply of New BS VI CNG Buses with Type IV Cylinders”

With reference to your EOI inviting notices Ref. No: IGL/BD/2021/01 dated DD.MM.YYYY and after examining the detailed documents, selection criteria and other details mentioned in the EOI document for “Supply of New BS VI CNG Buses with Type IV Cylinders”

I/We hereby offer to submit my / our Expression of Interest.

1. All the schedules and documents necessary in this connection are enclosed hereto. All the documents/ photocopies of the documents have been self-attested by me/us and IGL is free to reject our candidature if any of the documents/photocopies of the documents is/are found to be false or forged.
2. The information sought from me/us as per the EOI notice is enclosed in **Annexure-A** along with other mandatory details required in the EOI to this letter.

Yours Faithfully,

(Signature & Stamp of Authorized Signatory) Designation:

Date:

Place:

Annexure – A**(To be printed on letterhead)**

Name of the Project	Supply of New BS VI CNG Buses with Type IV Cylinders	
1.0 General Information		
Name of the APPLICANT submitting EOI		
Company structure of the APPLICANT		
Name and address of associated companies to be involved in the project with relationship and role, if any		
Details of Registration document of the APPLICANT <i>(provide details & submit copy of the company / organization's registration)</i>		
Registered Address of APPLICANT		
Name, Designation and address of authorized Contact person: Mobile Number Landline number Fax Number		
Email (of individual and common e-mail of APPLICANT, if available)		
Name, Designation and address of authorized Signatory		
Variants of Buses with range and mileage offered		
Technical Credentials of Buses		
Relevant Experience		
Net Worth of Company (19-20) in Rs.		
Turnover of the APPLICANT during last three financial years	Year	Turn Over (in Rs Crore)
	2017-18	
	2018-19	
	2019-20	

Note: You can increase number of pages and size of columns as per the content

ANNEXURE – II

(To be printed on letterhead)

FINANCIAL QUOTATION

To,
VP (BD, CS & Gas Sourcing)
Indraprastha Gas Limited,
IGL Bhawan, Plot no. 4
Community center
R.K.Puram Sec-9,
New Delhi 110022

Ref.: IGL/BD/2021/01

Subject: Submission of Expression of Interest for “Supply of New BS VI CNG Buses with Type IV Cylinders” –
Financial Quotation

- *Variant of BS VI CNG Buses with Type IV Cylinders
- *Range of BS VI CNG Buses with Type IV Cylinders

S.no.	Geographical Area	Lump-sum cost Rs./bus (approx. excluding taxes & duties)		OEM backed AMC cost for five years (In Rs. approx)
		Ex show room Price (In figures)	Ex showroom Price (In words)	
1	NCT of Delhi			
2	Punjab			
3	Haryana			
4	Rajasthan			
5	Uttar Pradesh			
6	Uttarakhand			

***Note: Price to be quoted separately for each Bus variant along with range**

Yours Faithfully,
(Name, Designation, Signature & Stamp of Authorized Signatory)

